

CASE STUDY | COMMERCIAL CATEGORY | OFFICES



Collaboration secures air conditioning solution for Medway Foodbank

Collaboration in the air conditioning supply chain plus Daikin technology are helping Strood-based Medway Foodbank meet the growing needs of the communities it serves.

Ahead of the foodbank's 'head office' overthe-road move in Medway City Estate from a 1,300sq.ft warehouse with two small offices to more than twice the space, local Daikin D1+ Premium Partner Kinlochs and Son Limited (KSL) called on its suppliers for support to provide cooling and heating in the new office accommodation.

The new warehouse covers 3,000 sq.ft and has three offices on the ground floor with an open office area above. The foodbank employs four permanent staff, and has seven temporary employees plus numerous volunteers. KSL managing director Steve Kinloch says: "With help from Daikin UK, four installation subcontractors, our electrical contractors and hardware suppliers, we have delivered four 3.5kw Daikin wall-mounted inverter split systems.

"These were specified for heating and cooling to suit the size of the rooms involved and the lack of false ceilings.

"We've been working with Daikin, a trusted market leader, for more than 15 years, so we were keen to partner with them.

"The project was undertaken in four phases, with each of the subcontractor teams working in turn with our senior contracts manager, Kevin Gregory. We wanted get the job completed quickly, before the heat of summer."

| Year (> 202 | of installation | |
|---|------------------|--|
| Project | | |
| requirements | | |
| | Air conditioning | |
| | Air curtain | |
| | Air purification | |
| | Control | |
| | Heating | |
| | Hot water | |
| | Refrigeration | |
| | Ventilation | |
| | | |
| Installed systems | | |
| | | |
| inverter unit Split otdoor unit | | |







KSL managing director Steve Kinloch says: "We are proud to support Medway Foodbank as the service they provide to the local community in crisis is truly amazing."

The company donated the air conditioning systems in their original offices, then provided maintenance and annual donations. The new installation comes with ongoing maintenance allowing the extended seven year warranty through KSL's Daikin D1+ premium partner status.

Foodbank Project Manager Lorraine Schulze says: "We are incredibly grateful for the fantastic support from KSL and its contacts. Their offer in the new unit is beyond anything that we could have asked for. People sometimes ask me about corporate social responsibility (CSR) and how we see it working for us as a charity: This is it – just amazing!



"It is always such a bonus to work with local businesses to promote their work and ours. As part of the nationwide Trussell Trust network of foodbanks, we look towards a time when there isn't a need for foodbanks any more, when everyone can have access to money to have the dignity to purchase their own food.

"We had already seen an increase in foodbank usage prior to covid but since the pandemic there has been a further increase. We are currently dealing with a 50% increase compared with pre-covid levels."

With local foodbank collection centres closed and a delivery service in operation, foodbank space was at a premium and the older unit was still in use, pending a return to 'normal' conditions.

Kit List

| Code | Description | No of units |
|--------|----------------------------|-------------|
| FTXS-K | Wall-mounted inverter unit | 4 |
| RXS | Split outdoor unit | 4 |





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